

Jan Lowe
10417 Excelsior Boulevard, Suite 3
Hopkins, MN 55343
(952) 932-0902

Education

St. Cloud State University
1973 M.S. -- Vocational Rehabilitation Counseling

University of Nebraska
1968 B.M.E. -- Music Education

Work Experience

Rehabilitation Counselors, Inc.
Suite 3, 10417 Excelsior Blvd.
Hopkins, MN 55343

March 1978 to Present

Vocational Rehabilitation Consultant; Owner/Manager

- Provision of vocational assessment and individualized consultation services for people of all ages.
- Comprehensive experience in Workers' Compensation and Disability Management.
- Knowledgeable about rural and metropolitan labor markets in Minnesota and other states.
- Extensive history of providing expert witness testimony regarding employability and earning capacity.
- Familiar with many types of court cases including Workers' Compensation, Social Security, Personal Injury, Spousal Maintenance, Motor Vehicle Accident, FELA, Medical Malpractice, Sexual Harassment, Employment Discrimination, ADA, and Labor Arbitration.
- Management services necessary to maintain an office with professional and support staff.

The Psychological Testing Center
127 - 7th Street North
Minneapolis, MN

September, 1977 to March, 1978

Vocational Rehabilitation Counselor/ Job Placement Specialist

- Provided individualized job placement service to the industrially injured client in Minnesota and the Upper Midwest.
- Organized, developed, and implemented a comprehensive Job Placement Program.

Work Experience

State of Minnesota Division of Vocational Rehabilitation Minneapolis, MN

August, 1973 to August, 1977

Job Placement Counselor/ Minneapolis Region Counselor. Senior Counselor. Career Counselor

- Developed and implemented a Job Placement Program designed to serve severely disabled clients referred by the 50 DVR Counselors in the Minneapolis Region.
- Coordinated services and provided vocational rehabilitation counseling to individuals with disabilities living in North Minneapolis.

Consultant Services

Center for Continuing Education Minneapolis, MN

1977-84 **Cadre Trainer/ Program Developer** Assisted in the development of several educational programs designed to train vocational rehabilitation counselors across the United States in vocational rehabilitation counseling techniques. Provided training throughout the United States

Control Data Corporation Minneapolis, MN

1979 **Consultant** Assisted in the development of a Handicapped Youth Training/Placement Program.

Mankato State University Vocational Rehabilitation Counselor Education Department Mankato, MN

1978 **Instructor** Developed and taught a Job Placement class to students in the M.S Vocational Rehabilitation Counseling Program.

Research

Vocationology, Inc., Minneapolis, MN, 1983-1992

Researcher Involved in labor market statistical research to identify access-point positions and associated starting wages for jobs in each State. Assisted in the development of a National Labor Market Database, State Databases, Social Security Database, and County Area Databases.

Trainer Trained professionals across the United States in the use of DataMaster/ MVQS Job/Person Matching System.

COOL, Inc., Minneapolis, MN, 2003-Present

Co-Developer Developed and implemented an Internet based career exploration system at www.coolchoices.com. Co-authoring a corresponding book, The Career Code, with Tracy Lungrin, M.S., scheduled to be published in the near future.

Publications/Presentations

How Much is Your Job Worth? McCroskey & Lowe, 1986 & 1987

The Vocational Evaluation, MILE Spousal Maintenance Seminar, 9-91; 9-93

Vocational Analysis, MILE Workers' Compensation seminar, February, 1992

Fairview Southdale Hospital Presentation: Suitable Employment, March, 1992

MARP Convention Presentation: Vocational Analysis/Spousal Maintenance, September, 1992

Key Functional Assessments Presentation: Computerized Job/Person Matching Systems, October, 1992

MILE Seminar: Panel, Rehabilitation 1997 for Workers' Compensation and Vocational Experts: March, 1997

Divorce Camp: AAML Presentation: Historical Review of Vocational Analysis for Spousal Maintenance; September, 1997

ABVE Fall Conference 2000 Presentation: Forensic Fitness Program (AKA McCroskey Aerobics), October, 2000

ESU 10 Kearney, NE Presentation: MVQS 2001 May, 2001

MVQS 2001, Training Program & Manual, Chicago, 2001

NELA, Panel Presentation and Manual Contributor, ADA, Minneapolis, April, 2002

AREA Panel Presentation and Dual-Presenter, San Antonio, May, 2003

ABVE Value Added Workshop, MVQS Volcano, Charleston, April, 2004

MVQS 2005 Seminar, CAARP, West Covina, CA, July, 2005

IARP, National Convention, Minneapolis, MN, May, 2006: The SAS Sisterhood Presents RIASEC

Professional Memberships

Minnesota Rehabilitation Association (Board Member, 1977-78)

National Rehabilitation Association

American Counseling Association

Minnesota Counseling Association

Minnesota Career Development Association

Minnesota Rehabilitation Counselors Association (President, 1977)

Sister Kenny Institute/ PWI Board Member (1977-82)

Minnesota Association of Rehabilitation Providers

International Association of Rehabilitation Professionals

American Board of Vocational Experts

Certifications & Licensures

Certified Rehabilitation Counselor (National Certification, 1975 to present)

Certified Disability Management Specialist (Formerly CIRS National Certification, 1985 to present)

Certified Case Manager (National Certification, 1993 to present)

Diplomate (American Board of Vocational Experts, 2000 to present)

Qualified Rehabilitation Consultant (State of Minnesota, 1980 to present)

Vocational Expert (Social Security Administration, 1980-82)